



SECURITY SERVICES, INC.

# WEISER SECURITY: YOUR BEST OPTION

## Quality service through service-driven management

In 2015, there were 81 announced worldwide transactions for security companies according to Robert H. Perry & Associates. This means the large companies are getting larger and that has repercussions on clients through a decreased level of service. Weiser Security is safe from this problem.

Weiser Security is privately owned and connects the best of the old and the new by providing traditional security officers with a comprehensive digital surveillance system.

### At Weiser:



Span of Control is measured to make sure account owners are not overworked and spread too thin



Every client is meaningful



Management is incentivized based on client retention and quality of service



Core security services are unaffected by diversification



Scientific focus on employee selection to ensure we hire only the most dependable and reliable

## How we manage Span of Control

- ✔ We continuously monitor the number of employees, accounts, hours per week, sites and cold starts that each account manager currently owns; balancing their workload against companywide metrics.
- ✔ Making sure that our employees receive the highest level of service available requires us to enable and empower our account managers.
- ✔ The dedication and intimate involvement with their accounts allows our account managers to provide tailored, customized, and responsive support that would not be possible if they handled as much as our competitors require.



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